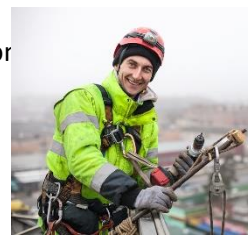


Investment offer for the first 6000 pieces of functional winter clothing for work and outdoor of the own brand “Patchwork”



Implementation
textile technology of
modern combat
suits to civilian application



We are taking the first step towards fair, functional and winter-proof work and outdoor clothing made from 100% Swiss production and pure Swiss material.

These are the contributions to the production of fair, durable clothing currently available to us:

- The Glaernisch Textile cooperative has around 5 tonnes of short, washed linen fibres. For the time being, 1.5 tonnes of this will be used for this business.
- The VIAS social workshop adds just as much Swiss wool and produces fleeces from it.
- Raw Swiss cloth in twill or denim weave from stock becomes the upper cloth.
- Textildruck Mitlödi prints the top cloth in contemporary, attractive designs.
- Schöller Textilveredelung makes the printed top cloth water-repellent and UV-resistant.
- Glaernisch Textile owns a lot of coloured thread from the Dürsteler production in Wetzikon.
- The ASCO AG quilting factory in Arth produces strong, warm quilting fabrics from these components.
- The customers order on the basis of the sample garments and indicate their body mass and wishes.
- This means that only parts that have been ordered and precisely assembled on the basis of the specified dimensions are produced.
- The Glaernisch Textile cutting workshop in Glarus cuts the garments according to the customer's order and the relevant pattern.
- Zips, Velcro and cords are sourced from Switzerland as required.
- The sewing workshops in the canton of Glarus sew the parts together to make the garments.
- The finished clothes are shipped from the workshop of the Glaernisch Textile cooperative in Holenstein in Glarus.

Cost calculation for the first 6000 garments

The following materials and production steps are required for the first 6000 garments.

(Costs in CHF, everything made in Switzerland or almost everything made in the canton of Glarus):

Pos.	Component/s	Quantity	Costs /single	Costs /Pos.
1	Raw cloth, half-linen, twill or denim weave	15'000m ²	20	300'000
2	Fabrics printing at Textildruck Mitlödi	15'000m ²	10	150'000
3	Finishing at Schöller Textilveredelung (rain, UV)	15'000m ²	10	150'000
4	Quilting fabric, 1000 linear metres x 1.56m	15'000m ²	10	150'000
5	Cutting the parts for 6000 garments	6000	2	12'000
6	Sewing and finishing the garments	6000	50	300'000
7	Packing and shipping the garments	6000	10	60'000
8	Marketing, pattern/customer data management, div.	flat rate		178'000
TOT	Total expenditure with production of 6000 garments			1'300'000

Determination of sales prices and revenues

Pos.	Garment	Quantity	Price /piece	Total proceeds
1	Winterproof, high-quality anorak with gilet as detachable lining, high collar, large hood, vents, pockets	3000	427	1'281'000
2	Winterproof, high-quality, lined trousers with vents and reinforcements	3000	244	732'000
TOT	Total proceeds from 3000 anorak and 3000 trousers			2'013'000

Short-term Sales Expectation

Existing requests

The Glaernisch Textile cooperative already has orders from the technical companies in the canton of Glarus for new work clothes with an estimated quantity of 100 sets. It can be expected that the Glarus construction companies Jenny, Trümpi, Linth stz, Hösli, ... as well as the landscaping companies would follow the cantonal works and also make such procurements. Some market stall operators in Zurich have expressed interest in such winter-proof clothing for the stall personnel.

Further promotion by means of a solidarity action

The Glaernisch Textile cooperative creates an "it product" with the winter-proof clothing of the "Patchwork" brand, which is involved in the solidarity action presented below. 18% of the sales proceeds go to responsAbility, a microfinance company, where they are enriched with a CO2 offset from *myclimate* and used to finance distinctly local small-scale pyrolysis plants in the global South. Pyrolysis converts organic waste into fuel, heat, electricity and activated carbon.

Promoted by
Salewa, Pyrolyze
Glaernisch Textile
Engage, Yeseef
myclimate
responsAbility



18% of the earnings
from selling the jacket
in the global North

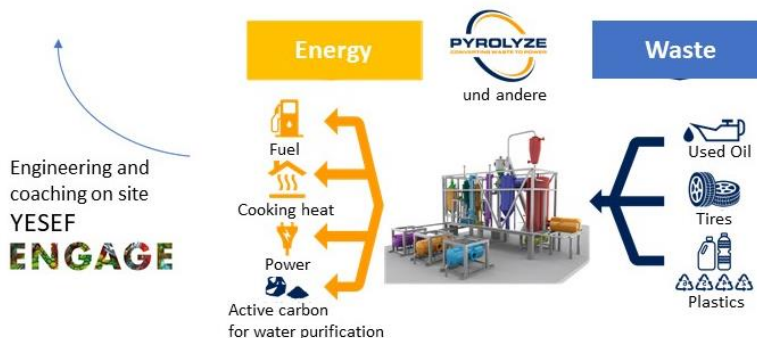
Success Story

in the social media,
links to this information
in the jacket and in its wrapping

Microfinancing+ CO2 fees

responsAbility

Money for local, small scaled
pyrolysis plants
in the global South



Engineering and
coaching on site
YESEF
ENGAGE

Taking this solidarity action into account, the Glaernisch Textile cooperative has CHF 350 per anorak and CHF 200 per pair of trousers to cover its expenses. These prices (CHF 350 for the anorak, CHF 200 for the trousers) are also the same as the sales prices after 18% quantity discount for institutional customers for large orders.

Invitation to finance the production of the first 6000 garments

For the production and sale of the first 6000 garments according to this project description, we are looking for investors under the following general conditions:

- Subscription of share certificates to provide the capital in the amount of CHF 1'300'000 until 31.1.2023, transfer to IBAN CH42 0680 7710 0632 3267 6 at Glarner Regionalbank, in the name of Genossenschaft Glärnisch Textil, Holenstein 7, 8750 Glarus.
- As of 31.1.2023, the share certificates will be repurchased at a higher price totalling CHF 1,475,000, which can be paid out of the proceeds of the sales made.
- Negotiable option to finance and participate in the further production of more outdoor clothing.

Contact

For further information and negotiations, please do not hesitate to contact me by phone on +41 79 405 69 33 or by e-mail at martin.kloeti@glaernischtextil.ch. We thank you very much for your attention, your interest and your willingness to make this business possible.

Martin Klöti, Glaernisch Textile Cooperative



Martin Klöti