

Newsletter Mid January 2021

Dear Madam, dear Sir

From the bottom of our hearts we wish health, happiness and joy for 2021 and hope that you have started the year well in this sense.

You may say rather keep things separate than taking them at once all together. But in view of the current developments, that seems a little difficult to me. I am convinced that we better face the historical dynamics in the entirety of our society and rethink and undertake fundamental things. I wrote about doing so in two articles in a local newspaper under the headings "Meant seriously" and "Setting examples". The pandemic and global warming are two big issues that have a common denominator with the exaggerated, exhausted globalization. They shake the world to its foundations just as much as they restrict us as individuals in our ability to act. They gnaw at our confidence. It is indeed tricky.

We can turn and turn it for a long time. We all know: A lot is being cleared away and a lot has to be rethought and renewed if civilization shall be able to survive in a different form. It must be thought big, but start small: on site, better today than tomorrow, real and - this is probably the most important thing - according to natural rules and laws. Recognizing these requires an additional discipline, which business and politics have not practiced for a long time in the past. Pandemics and global warming speak a clear language and now demand insight and give in from us.

As far as we are concerned as the Glaernisch Textile cooperative, we can claim to have anticipated the signs of the times and taken on the hardships of change. We still do that today, even so with increasing confirmation of the chosen path and with increasing fulfillment of the vision of realigning the economy and society towards renewable resources, towards locally organized, solidarity-based circular economy and thus towards the daily covering of needs out of our own resources.

Where are we today? How are we doing in this process? In short: positively critical. In the spring we will be able to operate our machines again more efficiently and safely than ever before and thus be able to continue the processing of industrial hemp. After the devastating fire, the machines are currently being made afloat at Morewa AG in Rupperswil near Aarau. Morewa is a high-performance mill building and mechanical engineering company, whose expertise we are allowed to enjoy in particular for the simplified, automated separation of shives and dusts. This machine-side renovation is possible thanks to the goodwill of the Mobiliar Insurances, whereby the funds flow very cautiously until the pending fire investigation report from the public prosecutor finally allows them to be more generous hopefully very soon.

We can count on the spinning trials at Rieter Winterthur in the next few weeks. We are eagerly awaiting the good results that have been announced to us and the yarn that will trigger further processing into cloth and finished products.

Thanks to our increasingly strong presence in social media, particularly on Instagram, we are happily able to arouse interest in our technology, our offers and our innovative approach all over the world. The harming, corona-related travel restrictions stand in the way of the concrete implementation of significant commitments that would certainly bring everyone and everything further. We try hard to achieve business deals digitally and dare to travel while accepting the quarantine requirements — most important that we can bring the structures and infrastructures into the world, which are now



more necessary and more in demand than ever. They are groundbreaking in the sense of the considerations formulated at the beginning of this letter and will bring a great effect.

The state Corona aid packages are denied to us because we cannot present any operationally generated business income.

Personally and professionally, we are aware of our diverse responsibilities and, on the part of the cooperative, we have to get the business secured in the next few days. If this is done effectively, great things can arise in the foreseeable future, which we can look forward to together with anticipation.

We appreciate your trust and loyalty with us, which you keep up despite everything.

Best regards

Martin Kloeti with team

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13th January 2021